



INTERNATIONAL CENTER FOR DEVELOPMENT OF OIL AND GAS MACHINE BUILDING

2 October 2025



Categories of goods being covered

Commodity Group A

1.09

Electrical Equipment and Materials

1.10

Instrumentation / Process Control Equipment / Materials

2.02

Valves and Accessories

Commodity Group B

1.04

Pumps and Seals

1.11

Process Filters

1.12

HVAC

2.01

Line pipe

Commodity Group C

1.02

Material and Product Handling Equipment

1.07

Heat Exchangers / Heat Transfer Equipment

1.16

Firefighting Equipment

2.07

Chemical / Oils / Paints

2.08

Insulation / Refractory Materials

Commodity Group D

1.03

Compressors / Expanders / Blowers and Accessories

1.05

Drivers and Accessories

2.03

Steel / Metal Materials

2.11

Workshop and Handtools

Commodity Group E

1.01

Drilling & Wellhead Equipment

1.06

Heaters / Furnaces / Boilers

1.08

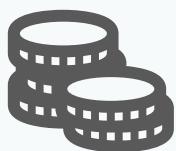
Tanks / Vessels / Columns

Procurement in above commodity groups accounts for about 80% of all procurement of goods by three Operators *

New IMBC Members



Prospective IMBC Members



More than **\$20 billion** of total investments in new projects



New **prospects and opportunities** are opening for domestic producers



IMBC **consolidates and transfers** Operators' local content development experience to new projects.

Local Manufacturers' Capacity Development



Power cables

IMBC developed a capacity development plan (CDP) for the manufacturer. IMBC provided technical and expert support in obtaining IECEE international certification for cable products.

- ✓ IECEE certification for certain products obtained.
- ✓ Power cables with a rated voltage of 0.6/1 kV and grounding wire.



Power cables

Having developed the Capacity Development Plan (CDP), IMBC also provided technical support for the design and certification of the production batch.

- ✓ Batch certification as per IECEE has been obtained.
- ✓ Rated voltage 0.6/1kV XLPE insulated PVC Sheathed Power Cable (3 and 5 core).

Localization & Technology Transfer



Pressure gauges, Diaphragm seals, Resistance thermometers

A Localization Case and roadmap for the localization of WIKA pressure gauges, diaphragm seals, and resistance thermometers were developed for the Operators' consideration.

- ✓ Launched in November 2023 in Atyrau
- ✓ Contracts with all 3 Operators, other subsoil users
- ✓ Export-oriented, expansion plans



Quick-seal clamps, composite pipe-repair wrap

A Localization Case and roadmap for the localization of quick-seal clamps for pipes and composite pipe repair wrap were developed for the Operators' consideration.

- ✓ Contract in exchange for investment secured
- ✓ Launched in February 2025 in Atyrau
- ✓ Other Operators expressed interest in the solutions



109,000
data items analyzed within
Operators' demands analysis

107 high demand types of goods
identified



21 Summarized technical
requirements (STR)
prepared

2 STRs in process



200+ Local
manufacturers
visited

39 manufacturers producing types
of goods with high demands



15 Capacity
development plans
(CDP) issued

14 CDPs in process of development

100+
Contracts and Trial Orders for
300 MUSD
were awarded to local manufacturers
by Operators in 2022-2025

38 LC cases developed with investors



Honeywell

**Electrical
Equipment**

- gas detectors
- RTUs



PETROLVALVES

**Valves and
components**

- ball valves
- valve components



**SIGMA
SOLUTIONS**

**Electrical
Equipment**

- ex-junction boxes
- distribution boards



WIKAL

**Instrumentation
and Automation**

- pressure gauges
- diaphragm seals



ECT

Chemicals

- eco-friendly surfactants (BioSolv)



**BERUSEAL
INJECTASEAL**

Piping

- quick-release clamps
- composite materials for pipe repair



slb

Valves (Cameron)

- Grove ball valve



YKK

**Personal Protective
Equipment (PPE)**

- SCBA
- fire extinguishers
- gas detectors

8 localized projects with total investments of around 18 MUSD, Over 80 jobs created

**THANK YOU
FOR YOUR ATTENTION**

