



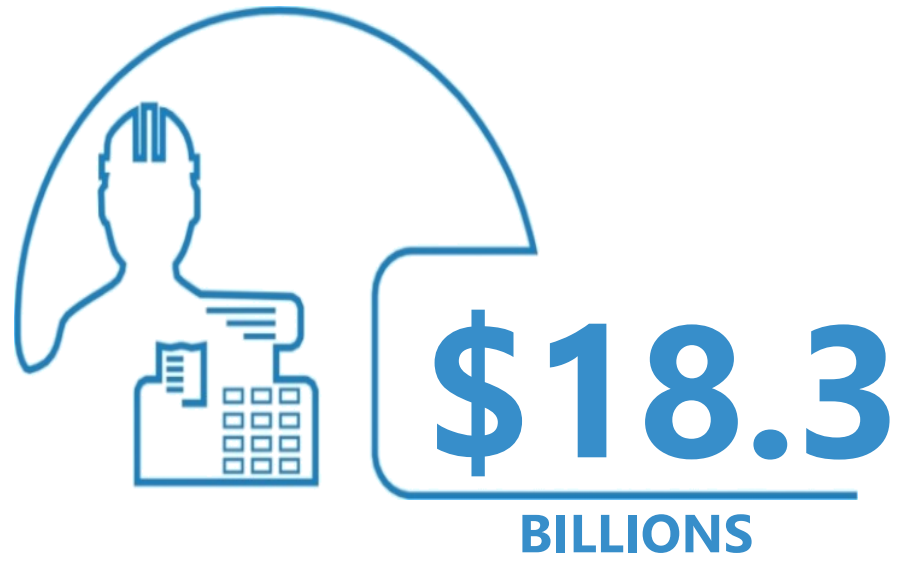
# NCOC LOCALIZATION STATUS

**Yerlan Mukay**

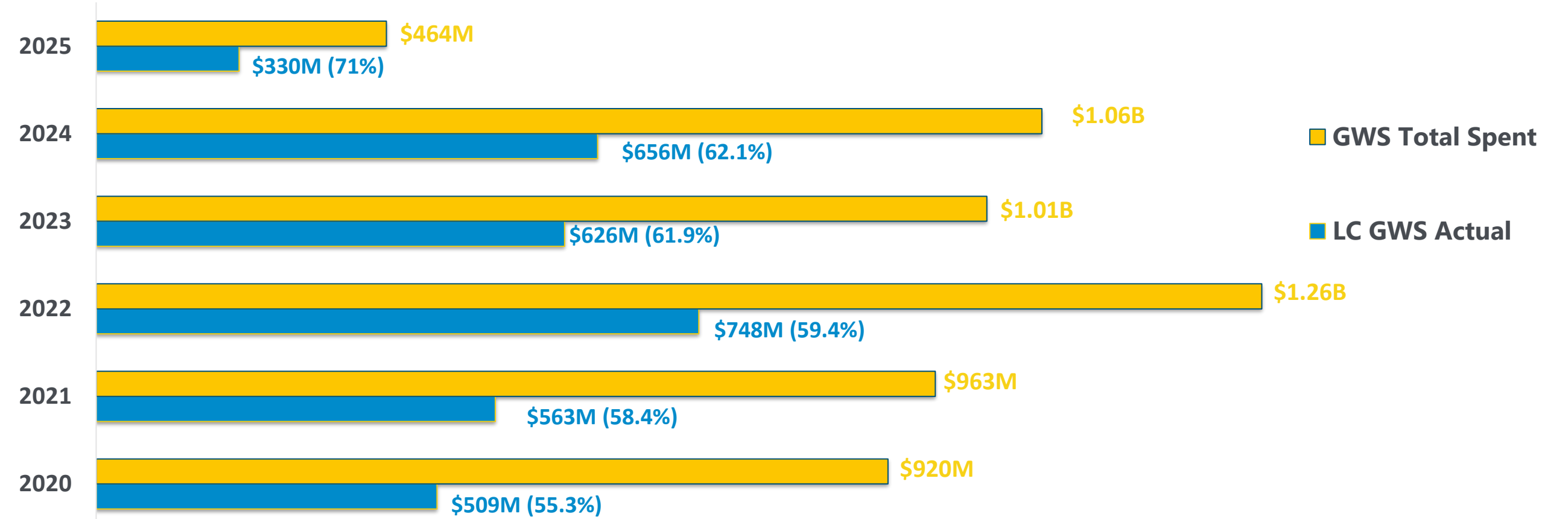
Deputy Managing Director, NCOC

# LOCAL CONTENT IN PROCURED GOODS, WORKS AND SERVICES

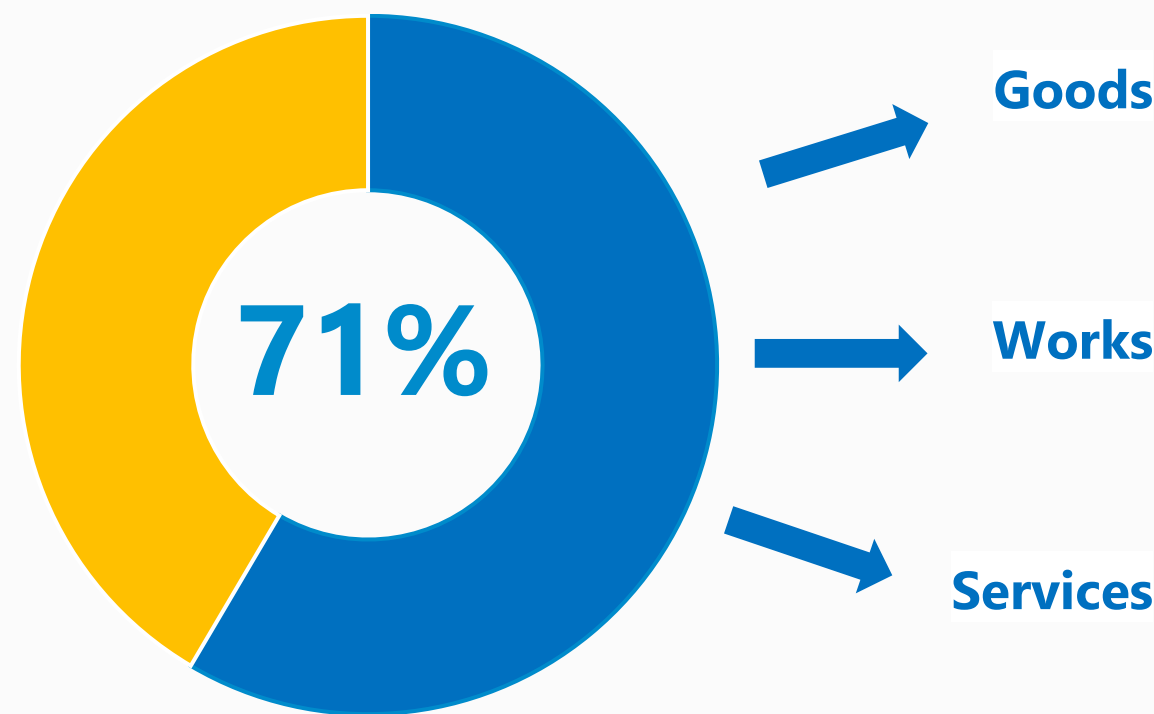
## LC\_2004-2025



## LC\_2020-2025



## LC\_H1 2025



### Local goods

1. Microelements and amino acids
2. Electrical cables
3. Liner Envelopes
4. Sulphuric Acid
5. Heat Exchangers

# MAJOR ACTIVITIES TAKEN IN 2025 FOR LC DEVELOPMENT



## External activities

- Working Group Meetings on ICV development
- Cooperation with Industry Associations:
  - ✓ KazEnergy
  - ✓ KazService
  - ✓ Petrocouncil
  - ✓ Union of Machine-Builders of Kazakhstan
  - ✓ International Machine Building Development Center
- Site visits for more than **25** local manufacturers in 8 regions and Workshops with **2** Regional Akimats
- **2** Forums: Helicopter services and Underwater inspection and intervention
- **3** Seminars: HSSE, QA/QC and Pre-qualification
- Auyl Amanaty program implementation
- Open Hours to contractors on LC requirements

## Internal activities

- Certification to International standards: API award to AtyrauNefteMash
- Tender procedures update
- Launch of e-procurement
- Reduced questionnaire of PQ process
- Use of the following procurement mechanisms and initiatives:
  - ✓ Early tenders; Local tenders, Purchase/trial orders, Contract in exchange for investments;
  - ✓ OEM localization
- Cadence meetings and Committees

# SINGLE SOURCE PURCHASE ORDERS, CONTRACTS IN EXCHANGE OF INVESTMENT AND LOCAL TENDERS EXAMPLES

## Single source purchase orders

- Warehouse hangar for D island
- Lumin LED
- Electronic gauge pressure transmitters

## Local tenders

- Motor operated, Hydraulic, Manual Ball valves
- Non armored electrical cables
- Lagoon Aerators
- Insulated & Refrigerated Containers
- Distribution boards

## Contracts in exchange of investment

- Pressure and temperature level transmitters
- Wrapping materials and clamps
- Pressure Safety Valves
- Respiratory Protection Mask
- RTJ Gaskets



# Thank you!



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